



Media Contact: Dylan Souza

Senior Manager, Marketing – Integra®
RedSail Technologies, LLC
Dylan.Souza@redsailtechnologies.com

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RedSail Technologies® Launches New Long-term Care Pharmacy Software at First Customer Site

(Spartanburg, SC – 9/20/2022) RedSail Technologies has launched and implemented Axys® by Integra, an all-new cloud-based pharmacy management system created for long-term care. Partnering with Guardian® Pharmacy of Indianapolis, the site successfully went live the first week of September.

Bob Bates, President of Integra, said, “Axys is an entirely new long-term care pharmacy platform. We have been on a two-year journey to build Axys from the ground up, specifically for this industry. We listened to what these pharmacies need and understand the direction in which industry technology is headed.”

David Martin, Vice President of Technology and Senior Security Officer for Guardian Pharmacy Services, said, “As a company, we are constantly evaluating and developing innovative technologies to help our local pharmacies increase efficiency while maintaining stringent safety protocols to better serve our customers. We believe the Axys system will streamline our effort. And, because it is fully cloud and browser based, it will simplify the technology infrastructure needs within each individual pharmacy.”

“Partnering with future-minded pharmacies like Guardian of Indianapolis is exciting for our team,” said Bates. “We align on vision because we designed Axys based on feedback from pharmacies just like theirs. The team at Guardian is continually looking forward, and Axys is built to meet the needs of these modern pharmacies.”

RedSail’s mission is to build the most clinically advanced and financially sustainable pharmacy network in the country. Key to that mission is giving LTC pharmacies a cutting-edge pharmacy management system that empowers them to expand their business while keeping patients at the center of care.

“As a rapidly growing pharmacy, we are often hiring new technicians, and it’s important for us to be able to onboard them in a quick, efficient manner,” said Bryce McCoy, Data Entry Supervisor at Guardian Pharmacy of Indianapolis. “This system has been designed with the user in mind – it’s fast, intuitive and easy to use, enhancing our productivity, which in turn allows us to focus our energy on resident care and customer service.”

RedSail continues development on Axys, focused on modern technology and the needs of long-term care pharmacy. RedSail will continue rolling out Axys to selected sites over the coming months.

About RedSail Technologies

With 10,000 pharmacies reaching 8 million+ patients monthly, RedSail Technologies is the leader in pharmacy software and data solutions and services. Its mission is to build the country's most clinically advanced and financially sustainable pharmacy network. Pharmacies in the RedSail Advantage® Network receive the integrated tools and connectivity needed for success, freeing them for patient care. RedSail's customers include community, long-term care, outpatient, HME/DME, and specialty pharmacies alongside pharma, payer, and strategic industry partners. RedSail offer solutions for pharmacy operations, transactional and medical billing services, and patient engagement and education through brands PioneerRx®, Integra®, PowerLine®, TransactRx®, and QS/1®.

About Guardian Pharmacy Services

Guardian Pharmacy Services, headquartered in Atlanta, GA, is one of the nation's largest and most innovative long-term care pharmacy companies. Guardian's pharmacies provide outstanding client service and resident care to long-term care communities, including assisted living and skilled nursing, group home, behavioral health and to organizations that serve individuals with intellectual and developmental disabilities. Founded in 2004, Guardian Pharmacy Services has 41 locations serving 30 states. For more information, visit www.guardianpharmacy.com.

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